

Shore job Opportunities for Marine Engineers

By

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Presented to

Institution of Marine Engineers (Mangalore & Cochin)

BASIC ISSUES

- 1 Family
- 2 Financial position
- 3 Peer Pressure
- 4 Good Opening
- 5 Building a career

Typical shore-based posts include:

- surveying ships to check seaworthiness
- ports and harbour management and pilotage
- lecturers in colleges/universities
- maritime regulatory authorities
- ship repair and marine equipment production management
- marine insurance
- ship broking and finance
- ship classification
- maritime law and arbitration
- offshore exploration

Finding a job

From writing quality cover letters, ensuring your CV includes relevant and important information, to providing you with useful hints and tips, this section will help you to plan your job search effectively. Each of the areas below will focus on a specific topic ranging from your initial application to valuable interview techniques. We suggest you start from the top and work your way down.

[Cover Letters](#)

Advice on how to present yourself to potential employers on your cover letter

[CVs](#)

Write a relevant and informative CV that employers won't be able to resist!

[Application forms](#)

Useful tips on how to get through an application form

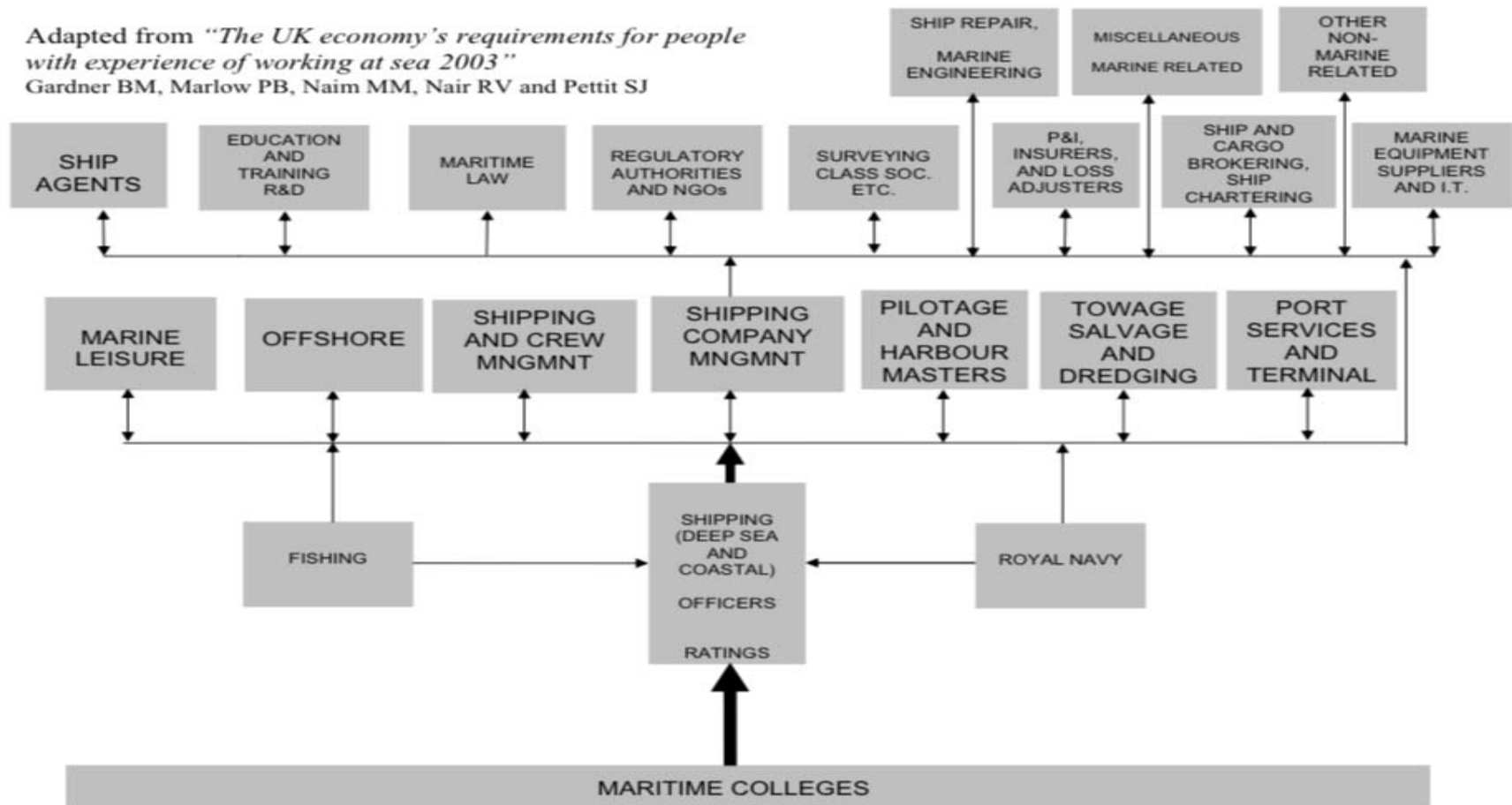
[Interview Techniques](#)

You made it to the final hurdle – get interview ready!

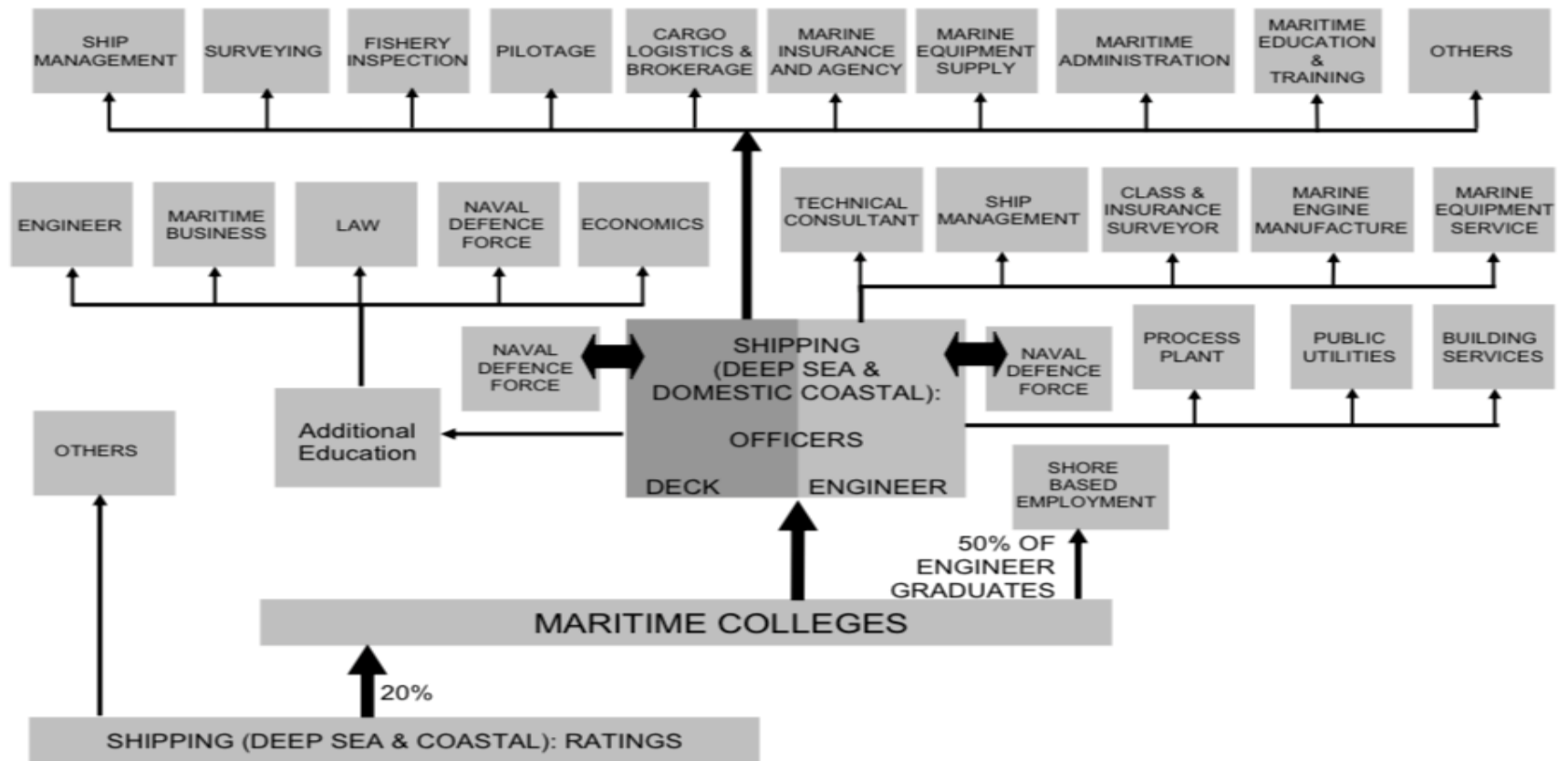
12.2 CAREER PATH MAP FOR UNITED KINGDOM

Adapted from *"The UK economy's requirements for people with experience of working at sea 2003"*

Gardner BM, Marlow PB, Naim MM, Nair RV and Pettit SJ



11.2 CAREER PATH MAP FOR SWEDEN



- Naval Architects
- Structural Engineers
- Marine Engineers & Mechanical Engineers
- Design Engineers and Draughtsman
- Electrical and Electronics Engineers
- Project Engineering
- Marine Surveyors
- Marine Consultants
- Sales and Business Development
- Research and Development
- Service Engineers and Technicians
- Technical & Operations Advisers
- HSE and Safety
- Claims Executive
- Underwriters
- Lawyers/Solicitors
- New Build Supervision
- Site Engineers
- Ship Inspectors

- Technical & Electrical Superintendents
- Marine & HSEQ Superintendents
- Crewing Personnel
- Vetting and Audit Superintendents
- Purchasing and Procurement Personnel
- New Build Project Teams
- Technical and Marine Managers
- Ports & Agency Management
- Charterers
- Brokers
- Vessel & Cargo Operators
- Traders
- Sales & Marketing Professionals
- Ship Finance
- Professional Services
- Demurrage Analysts
- Market Research Analysts

Goal-oriented professional targeting Senior level assignment in Facility / Property Management, Engineering Services/Project Management preferably in FM, Hospitality, Health & Real Estate industry.

PROFILE SUMMARY

- A Seasoned & dynamic Engineering professional with over 20 years of proven track record experience in:
 - ~ Facility Management
 - ~ Liaison & Coordination
 - ~ Energy Management
 - ~ Transition Management
 - ~ Training.
 - ~ Fire & Security Management
 - ~ Large Townships & colonies Management
 - ~ Hospitality Management (Engg.)
 - ~ Team Management
 - ~ Value Engineering
 - ~ Vendor Management
 - ~ Project Management
 - ~ Contract Management
 - ~ Corporate Key Account Management
 - ~ General Administration
 - ~ Risk Assessment
 - ~ Client Coordination
 - ~ Compliance Management
 - ~ Lease Management
 - ~ MEP Services Management
- Hands on Experience of handling Pan India large corporate accounts of IT and ITES.
- Comprehensive experience in directing functions for executing complete facility management projects (infrastructure & shared services), structured communication and execution within cost & time parameters.
- Extensive experience in general administrative activities, **statutory compliances** (various NOCs & insurances), personnel management, policy implementation and comprehensive facility management including Engg. Services, Preventive Maintenance Management & housekeeping across assignments.
- Proficient in ensuring smooth business operations as well as handling daily administrative (procurement, safety, security, etc.) & annual maintenance (preventive) for owned infrastructure (equipment and assets), CAM billing, revenue collection.
- **A perfectionist with an Eye for Details.**
- High integrity & energetic leader with proven ability in quality assurance to deliver quality services to clients / customers.

CORE COMPETENCIES

- Monitoring & comparative Analysis of energy & fuel consumption on regular basis to conserve the same.
- Motivating & developing the team's competence through succession plan, regular Training. & monitoring.
- Ensuring smooth operations at all times and maintaining proper decorum & discipline by implementing & modifying the policies & procedures, while adhering to statutory acts as well as rules & regulations.
- Ensuring 100% up time and operational availability of critical equipments & services through time bound CBM Maintenance Management system.
- Directing the efficient rendering of facilities including housekeeping, transport, materials, etc.
- Executing all kind of operational logistics such as equipment, movement and replenishment & space management.
- Supervising entire operations inclusive of formulating & implementing departments' Standard Operating Procedures.
- Developing procedures, control systems for maintaining quality standards and generating cost savings in operations.
- Developing and implementing key strategies/schedules and ensuring alignment with organizational objectives; managing facilities such as renewal of AMC's & insurances with negotiated price.
- Ensuring regular operation's audit including Fire & Safety audit, infrastructure audits / gap analysis of all commercial Bldgs. & a mall.
- Ensuring timely Billing / collection of revenue and maintaining a consistent growth of bottom line.

ORGANISATIONAL EXPERIENCE

Oct. 2016 onwards - Unitech Ltd. Gurgaon as General Manager Facilities

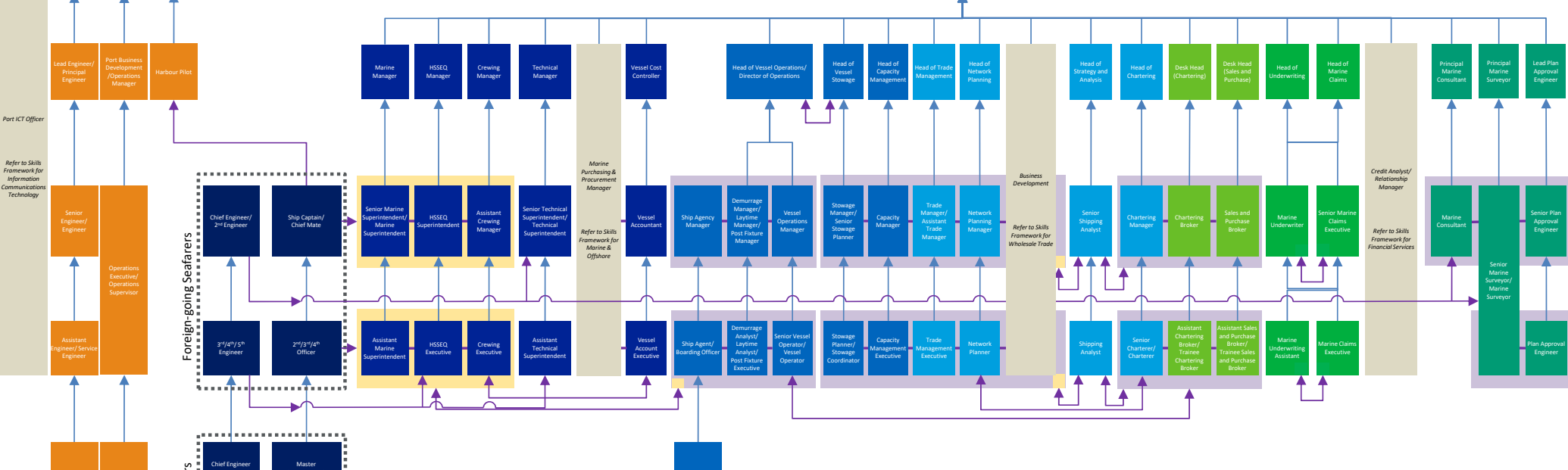
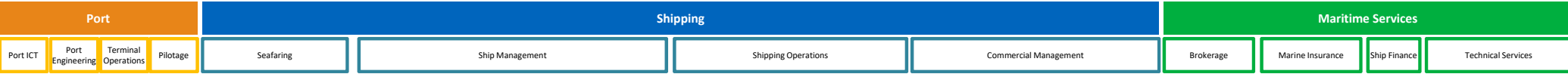
- Currently Managing 3 Large Townships Transition of new upcoming Township of High end Villas & 11 plus large condominiums across NCR Gurgaon, NOIDA & Greater NOIDA). Providing technical support to South & East Regions. Liaison with local administration i.e. MCG, HUDA, DHVPN & HPCB etc.
- Co ordination with AOAs / RWAs.

Aug. 2015 –Oct. 2016 associated with Qdado Inc. as VP – Operations –Established the company's operation, Involved in various Project Management, Facility Management, Statutory Compliances/Infra structure & food Safety Audits / Gap Analysis / Engg. Services & PMC.

Since Nov'2011 –Aug. 2015- Unitech Ltd. Gurgaon as General Manager - Facilities (Operation & Engineering Services)

Key Result Areas: Effectively Managed operation of over 35 Million Sq. Ft. of varied properties spread over 18 locations including SEZs, Commercial Space, Retail Space, Malls, Colonies & High End Townships & Condominiums.

- Devising Transition, snagging & de snagging from Project & CAM charges for new Bldgs.
- To Improve & implement formats, procedures & processes of transition
- Accountable for leading & coordinating:
- Sourced new business and ensured substantial revenue generation for the company.
- Coordinated Energy Audit by Schneider Electricals & implementing the energy saving measures across all commercial Buildings.
- Fire & safety / Risk assessment audit of all Commercial, SEZs, food courts & Residential Bldgs. Implemented & ensured statutory compliances across all properties in NCR.



Port ICT Officer

Refer to Skills Framework for Information Communications Technology

Foreign-going Seafarers

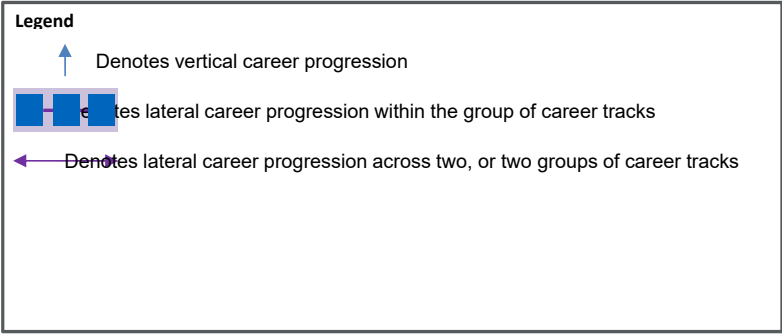
Special Limit Seafarers

Port Limit Seafarers

Refer to Skills Framework for Marine & Offshore

Refer to Skills Framework for Wholesale Trade

Refer to Skills Framework for Financial Services



Family permission
Capacity building/upgrading
Financial security
Integrating into shore ethics
Synch with shore pace
Principal goals in sight always

THANK YOU